

We shape our buildings; thereafter they shape us. Prince Housing & Development Corp. FY22 Annual Results

Security Code:2511TT

### **Disclaimer Statement**



•This presentation contains forward looking statements which are estimated based on the current status of Prince Housing & Development Corp. and general economic conditions. The forward-looking statements involve certain risks and uncertainties that could cause actual results to differ materially from those contained in the forward-looking statements. Potential risks and uncertainties include such factors as general economic conditions, foreign exchange fluctuations, rising costs of raw materials, competitive products and pricing pressures and regulatory developments.

•Forward-looking statements involve significant risks and uncertainties, should not be read as guarantees of future performance or results, and will not necessarily be accurate indications of whether or not such results will be achieved.

•Prince Housing & Development Corp. expressly disclaims any obligation to review, update or correct these materials after the date thereof. Prince Housing & Development Corp. may update, amend, supplement or otherwise alter the information contained in any such materials by subsequent presentations, reports, filings, or other means without notice. This presentation may not be stored, copied, distributed, transmitted.

### Content



Environmental Social Governance



**Financial Data** 

Investment Subsidiaries



**Future Strategy** 

# **Company Overview**

### **Social Progress**

- Provide excellent products and services
- Create a healthy workplace environment
- ✓ Protection of consumer rights
- ✓ Labor safety
- ✓ Community feedback
- ✓ Caring for society

### **Corporate Social Responsibility**

**Overview** 

### **Economic Growth**

- ✓ Focus on business management
- ✓ Create shareholder rights
- ✓ Create job opportunities
- ✓ Promote economic development
- Employee salary increase

### **Environmental Sustainability**

- ✓ Promote green environmental protection
- ✓ Implement energy saving and carbon reduction
- Inventory carbon footprint and water footprint
- ✓ Reduce greenhouse gas
- ✓ Reduce energy consumption

# **Company Overview**

### **CORPORATE GOVERNANCE IN TAIWAN**

6%~20%



**Overview** 

PHD is the only company in the housing & development industry for eight consecutive years of Corporate Governance evaluation results in the 6% to 20% rating.We will continue to work hard on ESG issues.

# **Company Overview**



**Financial Data** 

The financial data hereby are based on International Financial Reporting Standards(IFRS) Cumulative consolidated numbers were audited by CPA



**Expressed in million of NT dollars** 

<b>Balance Sheet</b>	2022Y	%	Variance	%	2021Y	%
Construction in Progress	116	0	5	5	111	0
Land Held for Construction	5,510	11	(22)	0	5,532	12
<b>Building and Land Held for Sale</b>	965	2	(4,466)	(82)	5,431	11
Prepayment for Land	229	0	0	0	229	0
Others	19	0	0	2	19	0
<b>Inventories Subtotal</b>	6,840	14	(4,482)	(40)	11,322	24
Cash and Other Current Assets	16,188	34	3,959	32	12,229	26
Funds and Investments	3,413	7	(1,194)	(26)	4,607	10
Total Assets	47,954	100	(2,349)	(5)	50,302	105
Loans&Bonds	10,301	21	(1,166)	(10)	11,467	24
<b>Current Contract Liabilities</b>	623	1	(720)	(54)	1,342	3
Receipts in Advance	32	0	3	11	29	0
Total Liabilities	21,969	46	(2,566)	(10)	24,535	51
Stockholders Equities	25,984	54	217	1	25,767	54
Current Ratio	216.37%				263.63%	
Debt Ratio	45.81%				48.78%	
Net Debt to Equity	1.16%				17.8%	

#### 8 Financial Data

#### **Expressed in million of NT dollars**

Profit and Loss Statement	2022Y	%	Variance	%	2021Y	%
<b>Operating Revenue</b>	12,769	100	257	2	12,512	100
<b>Operating Cost</b>	(8,827)	(69)	768	(8)	(9,595)	(75)
<b>Operating Profit</b>	3,942	31	1,026	35	2,916	23
<b>Operating Expenses</b>	(1,969)	(15)	(58)	3	(1,911)	(15)
<b>Operating Income</b>	1,973	15	967	96	1,006	8
Pre-tax Income	1,568	12	18	1	1,550	12
Net Income	1,442	11	(17)	(1)	1,459	11
Earnings per Share	0.91				0.95	
Net Assets Value	15.84				15.78	
<b>Return on Equity</b>	5.57%				5.82%	

Prince Housing & Development Corp.

#### **Expressed in million of NT dollars**

<b>Cash Flow Statement</b>	2022Y	Variance	<b>2021Y</b>
Cash at beginning of the year	6,881	1,474	5,407
<b>Cashflows from Operating Activities</b>	5,812	516	5,296
Interest paid	(320)	(6)	(314)
<b>Cashflows from Investing Activities</b>	(415)	(703)	288
<b>Cashflows from Financing Activities</b>	(2,278)	1,833	(4,110)
Dividend paid	(812)	(162)	(649)
Net Increase(Decrease)in Cash	3,119	1,645	1,474
Cash at end of year	10,000	3,119	6,881

Prince Housing & Development Corp.

Sea	ment Information							F	Expressed i	n millio	on of NT dollars
2022	2Y Breakdown	Segments	Property	Construction	Hotel	FID	PROP mgmt.	Others	Total	Adj.	Consolidated
FROP	53.77%	Segments Revenue	6,905	2,974	1,745	554	418	249	12,845	(76)	12,769
Construction BOTEL	13.58%	Revenue (%)	53.77%	23.15%	13.58%	4.31%	3.25%	1.94%			
PBOP mgmt. 3.2	31%	YOY	(12.61%)	19.51%	57.77%	7.08%	8.04%	0.03%	1.55%		2.06%
Others		Segments Income	1,623	118	(230)	210	(3)	214	1,932	41	1,973
FROP	84.05%	Income (%)	84.05%	6.11%	(11.92%)	10.86%	(0.17%)	11.07%			
Construction H <mark>OTEL</mark> -11.5	6.11% 92%	EBT Margin	23.50%	3.97%	(13.19%)	37.58%	(0.77%)	85.82%	15.03%		15.45%
FTD PROP mgmt0.1	10.86%	YOY	43.47%	(192.87%)	(47%)	11.14%	(128.97%)	(1.46%)	8.47%		1.17%
Others	11.07%										

Prince Housing & Development Corp.

**Expressed in million of NT dollars** 

<b>Balance Sheet</b>	2022Y	%	Variance	%	2021Y	%
Construction in Progress	136	0	5	4	131	0
Land Held for Construction	5,079	15	0	0	5,079	15
<b>Building and Land Held for Sale</b>	989	3	(4,307)	(81)	5,296	15
Prepayment for Land	229	1	0	0	229	1
Others	2	0	0	8	2	0
Inventories Subtotal	6,434	19	4,302	(40)	10,736	31
Cash and Other Current Assets	10,773	31	2,356	28	8,417	24
Funds and Investments	2,644	8	(278)	(10)	2,922	8
Total Assets	34,695	100	(1,726)	(5)	36,422	105
Loans&Bonds	7,321	21	(751)	(9)	8,072	23
<b>Current Contract Liabilities</b>	97	0	(695)	(88)	792	2
Receipts in Advance	32	0	3	11	29	0
Total Liabilities	8,976	26	(1,826)	(17)	10,802	31
Stockholders Equities	25,720	74	100	0	25,620	74
Current Ratio	335.01%				316.48%	
Debt Ratio	25.87%				29.66%	
Net Debt to Equity	-4.35%				10.29%	

<sup>12</sup> Financial Data

Prince Housing & Development Corp.

#### **Expressed in million of NT dollars**

Profit and Loss Statement	2022Y	%	Variance	%	2021Y	%
Operating Revenue	6,762	100	(1,895)	(22)	8,657	100
Operating Cost	(4,463)	(66)	1,549	(26)	(6,012)	(89)
<b>Operating Profit</b>	2,299	34	(346)	(13)	2,645	39
Operating Expenses	(962)	(14)	67	(7)	(1,029)	(15)
Operating Income	1,337	20	(279)	(17)	1,616	24
Pre-tax Income	1,595	24	(122)	(7)	1,717	25
Net Income	1,475	22	(60)	(4)	1,535	23
Earnings per Share	0.91				0.95	
Net Assets Value	15.84				15.78	
<b>Return on Equity</b>	5.75%				6.16%	

Prince Housing & Development Corp.

#### **Expressed in million of NT dollars**

Cash Flow Statement	2022Y	Variance	2021Y
Cash at beginning of the year	5,436	1,253	4,183
<b>Cashflows from Operating Activities</b>	5,507	(173)	5,679
Interest paid	(149)	(18)	(131)
<b>Cashflows from Investing Activities</b>	(907)	(402)	(505)
<b>Cashflows from Financing Activities</b>	(1,596)	2,326	(3,921)
Dividend paid	(812)	(162)	(649)
Net Increase (Decrease) in Cash	3,004	1,751	1,253
Cash at end of year	8,440	3,004	5,436

Prince Housing & Development Corp.

**Expressed in million of NT dollars** 

Times Square International Holdings Co., Ltd.       100%       (255)       (17%)       (454)       (30)	25% 6%) 28%
Seet good in research Red tage Co.L.R25.29%   There Square Lancing Livermont Red tage Co.L.R17.27%   Major Components of Investment Income -17.27%   Major Components of Investment Income -17.27%   Cheng-Shi Investment Holdings Co., Ltd. 100%   (373) (25%)   (25%) 435   Cheng-Shi Investment Holdings Co., Ltd. 100%   (255) (17%)   (454) (30)	<mark>6%)</mark> 28%
There Square latened Codes       -17.27%       Total Investment Income(Equity Method)       115       7.8%       (36)       (2.36)         Preser Ressing lasered Codes       1.75%       Major Components of Investment Income       100%       (373)       (25%)       435       24         Preser Ressing lasered Codes       3.88%       Times Square International Holdings Co., Ltd.       100%       (255)       (17%)       (454)       (30)	28%
Major Components of Investment Income         Prime Rest: see Calls       Major Components of Investment Income         Inter Rest: see Calls       Cheng-Shi Investment Holdings Co., Ltd.       100%       (373)       (25%)       435       24         Times Square International Holdings Co., Ltd.       100%       (255)       (17%)       (454)       (300)	
Image Real Later Calls         Cheng-Shi Investment Holdings Co., Ltd.         100%         (373)         (25%)         435         24           Times Square International Holdings Co., Ltd.         100%         (255)         (17%)         (454)         (30	
	<b>0%</b> )
	0/01
Prince Housing Investment Co., Ltd. 100% 26 2% 29	2%
Prince Real Estate Co.,Ltd.       99.68%       670       45%       2       0.	.1%
	2%
Development Corp. 3.44%	1%)
Nallex Industry Co.,Ltd. Total Dividend Income 119 8% 87	6%
Major Components of Dividend Income	
SkinoPharm Taiman,Lid.0.77%Uni-President international Development Corp.6.63%513%41	3%
	.7%
Namuar Technology Co.,Ltd.         0.12%           Nantex Industry Co., Ltd.(2108TT)         3%         53         3%         31         53	2%
Net Income 1,475 100% 1,535 10	00%

Prince Housing & Development Corp.

### **Financial Data**

#### **Dividend Policy**



The dividend and bonuses of shareholders can be appropriated with the cumulative distributable earnings, with a minimum of 20% of distributable earnings of the year and the minimum cash dividend of 30% of the total amount appropriated for dividends and bonuses of directors shall draw up a proposal for profit distribution and submit it to the meeting of shareholders for resolution before distribution.

#### 2022 dividend distribution plan was proposed and resolved on 2023/06/20 Board meeting.

2022 Payout Ratio	54%
2021 Payout Ratio	53%
2020 Payout Ratio	82%
2019 Payout Ratio	85%
2018 Payout Ratio	84%







MTLI Converting 601 NCKI Converting 601 Tappet City Half has Lerminal Bitt



#### **Hotel business**

Times Square International Co., Ltd., The Splendta Hotel Faichung Co., Ltd., Howard Beach Resort Kenting

**Residential Project Area** 



<sup>18</sup> Financial Data-Real Estate



**•** Financial Data-Real Estate

### **Residential Project Area -Northern Taiwan**

Project Name	Location	Salable Value	Sales		Year of	completio	)n	
I I Oject Maine	Location	(billion)	Rate(%)	Before 2023	2023	2024	2025	2026
Prince Hwa-Wei	TPE	1.80	36%	$\checkmark$				
Prince Yuan	TPH	2.52	98%					
Bali Dist. Chung Chang	TPH	2.10						
Total		6.42						

#### <sup>20</sup> Financial Data-Real Estate



**Purchase of land in 2022** 

### **Residential Project Area -Central Taiwan**

Droject Name	Location	Salable Value	Sales	Year of completion					
Project Name	Location	(billion)	Rate(%)	Before 2023	2023	2024	2025	2026	
<b>Prince Xian-Heng</b>	TXG	1.91	95%						
<b>Prince Holiday Mansion</b>	NTO	0.86	99%						
<b>Prosperous New World</b>	TXG	2.44	99%						
Qingshui Dist. Wu-Show	TXG	1.02						$\checkmark$	
Beitum Dist. Rong-De	TXG	2.05						$\checkmark$	
Total		8.28							



<sup>20</sup> Financial Data-Real Estate

### **Residential Project Area-Southern Taiwan**

Project Name	Location	Salable Value	Sales		Year of	completi	on	
I TOJECT Name	Location	(billion)	Rate(%)	Before 2023	2023	2024	2025	2026
Prince Win2 Future	TNN	1.00	99%					
Prince Castle A(Terrace House)	KHH	1.94	98%					
Shanhua Dist. Shan-Chia Sec.	TNN	1.33	100%				$\checkmark$	
Anping Dist. Jin-Hua Sec.	TNN	3.02						$\checkmark$
Ren Wu Dist. New Hougan West Sec.	KHH	10.50						

17.79

<sup>24</sup> Financial Data-Real Estate

Total



**Expressed in square meters** 

Expressed in million of New Taiwan dollars



Revenue

Pre-tax Profit

<sup>26</sup> Financial Data-Real Estate





NTU Dormitory BOT NCKU Dormitory BOT Taipei City Hall Bus Terminal BOT



#### **Hotel business**

Times Square International Co., Ltd. The Splendor Hotel Taichung Co., Ud. Howard Beach Resolt Kenting



Investment Subsidiaries-Fixed Income Property

### PDC Operation 2020Y~2022Y

**Expressed in million of NT dollars** 









NCRI Dormitory BOT NCRI Dormitory BOT Tagen Chy Institute Terminal BOT



### **Hotel business**

Times Square International Co., Ltd. The Splendor Hotel Taichung Co., Ltd. Howard Beach Resort Kenting

Expressed in million of NT dollars



W Hotel Taipei Revenue in 2022Y in BU %

**Expressed in million NT dollars** 



Splendor Hotel Taichung inRevenue in 2022Y in BU %

**Expressed in million NT dollars** 



Howard Beach Resort Kenting in 2022Y in BU %

**Expressed in million NT dollars** 



# **Future Strategy**

The Group's future land purchase strategy > operation strategy > competitive advantage and corporate sustainable development responsibilities



# **Future Strategy**



### **Tainan Group Members**

intro



### Prince Housing & Development Corp. (2511TT/2511TWO)

**Please visit Investor Relation website** <u>http://www.prince.com.tw/finance.asp</u> **Please contact us at** 9802021@prince.com.tw <u>1908028@prince.com.tw</u> +886 2 2758 9599 21F.,No.11,Songgao Rd.,Sinyi Dist.,Taipei City,110 Taiwan

# **APrince Housing & Development Corp. Thank you for your support**